



United States Military Academy Class of 1967



James R. Balkcom, Jr.

- Chairman, EndoChoice. 2009-present.
- Lead Director, Reach Health. 2010-present.
- Lead Director, State Bank and Trust, Chairman, Independent Director Committee. 2009-present.
- Civilian Aide to the Secretary of the Army for Georgia. Appointed 2002-present.
- Founding/Operating Partner, Council Capital, L.P., CEO Council and Investment Committee. 2001-present.
- Chairman of the Advisory Board, TalentQuest. 2004-present.
- Director, Ikobo, Inc., Online Money Transfer. 2006-2009.
- Director, eVault, Inc., the leading provider of online data protection and quick recovery services and software. Executive Chairman. 2001-2003.
- Director, Data Path, Inc. 2007-2009. Chairman, audit committee.
- Chairman, Georgia Military Affairs Committee – appointed by Governor 2008.
- Chief Executives Organization (CEO).
- World Presidents' Organization (WPO).
- USO Council of Atlanta. Executive Committee.
- Executive Committee, Metro Atlanta Association of U.S Army.
- Atlanta Vietnam Veterans Businessmen Association.
- Advisory Board, Shepherd Center.

PAST RESPONSIBILITIES INCLUDE:

- Owner, Chairman, President and CEO, Techsonic Industries, Inc. 1976-1995. Humminbird®. A leading manufacturer of marine electronics.
- Director, BankTrust Financial Group. A \$1.6 billion multi-bank holding company. Executive Committee.
- Group Executive/Consultant to Chairman/CEO, Equifax. Personal Solutions, direct to consumer online/offline business. 40% growth over prior year. 2004.
- Director, Executive Chairman, interim CEO, PAMECO Corporation. 1996-2000. IPO, led turnaround and \$185 million refinancing/re-capitalization. \$400 million distributor with over 300 locations.

- Director, non-executive Chairman, American Remanufacturers, Inc., the leading remanufacturer of under car parts with locations in California, Ohio, Mississippi, Tennessee, Michigan, and Canada. Revenues grew from \$50 million to \$400 million. 1996-2003.
- Director, Century South Bank, a \$1.6 billion bank holding company. Chairman, Compensation Committee. Sold to BB&T. 1998-2002.
- Chairman Commerce South Bank, \$350 million bank holding company. 2001-2005. Sold to Bank Trust.
- 10 years Civilian Aide to the Secretary of the Army for Alabama.
- Founding Director of Leadership Alabama.
- International Board of Directors, Young President's Organization (YPO); Chairman Rebel Chapter.
- Board of Directors of National Marine Manufacturers Association.
- Chairman, National Association of Marine Products and Services.

Native of Atlanta, Georgia. Attended The Georgia Institute of Technology before appointment to The United States Military Academy, majoring in engineering. 1967 graduate of West Point. Germany: Meritorious Service Medal, 3rd Armored Division. Vietnam: Bronze Star with Oak Leaf Cluster and Vietnamese Distinguished Service Medal. Ranger, Airborne, Order of St. Maurice, 2011 Distinguished Graduate West Point Society of Atlanta.

- Paul Harris Fellow; deacon of First Baptist Church of Eufaula; elder of Peachtree Presbyterian.
- MBA, Harvard Business School, Finance. Awarded Hay Associates Management Fellowship.
- Resides with Linda, his wife of 45 years, Atlanta, Georgia. Two daughters: Julie, a graduate of the University of Alabama, with an MBA in International Business from Georgia State University, married with two children and lives in Montgomery, Alabama; Katie graduated from Vanderbilt University and has an MBA in Marketing from Georgia State University. She is married, has three children and lives in Atlanta.
- Five beautiful grandchildren.